

Tango/04 strengthens its commitment to the MSP market

- The company attended ConnectWise Partner Summit and MSP World, and presented its solutions specially designed for Managed Services Providers.

Barcelona, December 2009 - Tango/04 Computing Group, the European leader in Enterprise Monitoring software, continues reinforcing its important focus on outsourcing, data center, and MSP (Managed Service Provider) companies. Recently, the company announced it had passed the Vendor Accreditation Program (VAP) for MSP Alliance (MSPA) and today announced its participation in two more displays related to the MSP industry: ConnectWise Partner Summit and MSP World.

ConnectWise is the leading SaaS/Cloud provider of professional service automation (PSA) applications designed exclusively for technology consultants, integrators and developers. Its Partner Summit took place November 4-6, in Orlando, FL and was a huge success: for the fifth year in a row, they sold out over a month before the event, and about 1,200 people attended the event, including more than 900 channel partners. The Summit offered a technology showcase, main stage presentations from industry luminaries, breakout sessions and on-site parties and networking events.

MSP World, the MSPA event in Las Vegas took place November 12-13. The MSPAlliance is a professional association of 8,000 MSPs and service-enabling technology vendors, who work in a collaborative effort to define, promote and educate the Managed Services Industry and the end-user consumer on the adoption and successful use of technology through Managed Services. The conference gathered senior executives from MSP companies all over North America to discuss important trends facing the managed services market.

Tango/04 took both opportunities to present its solutions, as well as its new specific commercial approach and services that have been specially designed to contribute to increase MSP's customer satisfaction by providing new business oriented services. Its "1-2-3" monitoring approach (Technology, Security, Business) provides a centralized solution capable of controlling critical events across multiple platforms and operating systems in real time. Therefore, it offers MSPs a unique opportunity to increase their efficiency by updating and consolidating their monitoring methods, and differentiate themselves from their competitors by enriching their offer with unique SLAs on business services.

About Tango/04 Computing Group

Tango/04 Computing Group is one of the leading developers of monitoring software of Technology, Security/Compliance and Business Service Management (BSM). Tango/04 helps companies maintain the operating health of business processes, improve service levels, comply with security audits, increase productivity and reduce operating costs aligning their IT department with their business objectives. The group's unparalleled 1-2-3 monitoring approach provides in only one single easy-to-use, real-time, multiplatform solution: 1) Control of the whole technological infrastructure and applications, 2) Sustainable compliance and real-time security control, and 3) Centralized management of business processes. The group operates throughout the world through its vast network of Business Partners and has more than 2,000 customers, including companies such as: 3M, Alcampo, Arcelor, Banco Itaú, Bayer, BBVA, Boehringer Ingelheim, Bridgestone, Citigroup, Capgemini, Cassa di Compensazione e Garanzia (CC&G), Coca-Cola, Danone, DIA, Dolce & Gabbana, Dole Fresh Fruit, EDS, Euronet Worldwide, First Data, Fortis, GE Money, Gucci, Helvetia, Zara (Inditex), ING Nationale-Nederlanden, Liberty, L'Oréal, Ray-Ban (Luxottica), MAPFRE, Manpower, Miele, Nestlé, Nike, Nissan, Pierre Fabre, Prada, Random House Mondadori, SEUR, Geopost, Shell, Telmex, TNT, Tribunal Regional Do Trabalho, Yves Rocher and Zurich, among others.

Note to the editor

Tango/04 can provide additional information, images, photographs and other technical documents.

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