
Tango/04 announces successful completion of MSPAlliance Vendor Accreditation Program

- Tango/04 joins vendor-neutral program for benchmarking service-enabling technology vendors worldwide

Barcelona, November 2009 - Tango/04 Computing Group today announced that it has received accreditation under the MSPAlliance's (MSPA) Vendor Accreditation Program (VAP). VAP is the first program of its kind, specifically designed by managed service providers (MSPs) as a benchmark for vendors who sell to the MSP community. Vendors who bear the VAP seal have shown they abide by the highest principles of quality in areas such as financial stability, positive channel practices, product research and development, and MSP customer satisfaction.

"The Vendor Accreditation Program is important to MSPs, since companies that receive accreditation have demonstrated their ongoing commitment to the channel", said Charles Weaver, president of the MSPAlliance. *"We are very proud to have Tango/04 Computing Group as a part of this prestigious body of vendors."*

VAP was created using a wide base of criteria considered as critical by MSPs when selecting a vendor. Criteria examined during the accreditation process include:

- **Business practices:** Focusing on channel development, channel competition safeguards, experience in the managed services industry, etc.
- **Product Roadmap:** Examining the vendor's willingness to invest in their products in order to ensure continued relevance for the MSPs on a continued basis.
- **Financial:** Examination of financial stability to ensure adequate support of channel initiatives and product development.
- **Client References:** Vendor must provide at least three MSP specific client references.

Raul Cristian Aguirre, CEO and founder of Tango/04 Computing Group, said: *"We are pleased to have received this accreditation because it's a clear demonstration of Tango/04's important focus on outsourcing, data center, and MSP (Managed Service Provider) companies. We are developing a specific commercial approach and new services that are specially designed to help MSPs increase customer satisfaction by providing new business oriented services."*

About MSPAlliance

The MSPAlliance is a professional association of 8,000 managed service providers and service-enabling technology vendors, who work in a collaborative effort to define, promote and educate the Managed Services Industry and the end-user consumer on the adoption and successful use of technology through Managed Services. MSPAlliance member companies' are able to achieve Green IT Certifications, Disaster Recovery Certifications, and ultimately achieve MSPAlliance Accredited Provider Status. The MSPAlliance also offers many member benefits, such as Insurance, leasing programs, educational workshops and an online Managed Services Institute. For more information about the MSPAlliance please visit www.mspalliance.com

About Tango/04 Computing Group

Tango/04 Computing Group is one of the leading developers of monitoring software of Technology, Security/Compliance and Business Service Management (BSM).

Tango/04 helps companies maintain the operating health of business processes, improve service levels, comply with security audits, increase productivity and reduce operating costs aligning their IT department with their business objectives. The group's unparalleled 1-2-3 monitoring approach provides in only one single easy-to-use, real-time, multiplatform solution: 1) Control of the whole technological infrastructure and applications, 2) Sustainable compliance and real-time security control, and 3) Centralized management of business processes. The group operates throughout the world through its vast network of Business Partners and has more than 2,000 customers, including companies such as: 3M, Alcampo, Arcelor, Banco Itaú, Bayer, BBVA, Boehringer Ingelheim, Bridgestone, Citigroup, Capgemini, Cassa di Compensazione e Garanzia (CC&G), Coca-Cola, Danone, DIA, Dolce & Gabbana, Dole Fresh Fruit, EDS, Euronet Worldwide, First Data, Fortis, GE Money, Gucci, Helvetia, Inditex, ING Nationale-Nederlanden, Liberty, L'Oréal, Luxottica, MAPFRE, Manpower, Miele, Nestlé, Nike, Nissan, Pierre Fabre, Prada, Random House Mondadori, SEUR Geopost, Shell, Telmex, TNT, Tribunal Regional Do Trabalho, Yves Rocher and Zurich, among others.

Note to the editor

Tango/04 can provide additional information, images, photographs and other technical documents.

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